



Clarifications for Tender ref. REF: ADD-M25-41530 & ADD-YUN-43629
Procurement of New Electric Vehicle and Hybrid Vehicle

Clarifications issue date : 27 November 2025

Clarification Request ; 3

#	Question	Answer
1	Regarding the advertised tender for the supply of EV and hybrid vehicles, we would like to kindly confirm whether CIP Addis Ababa delivery terms are acceptable, with payment in either USD or EUR, and without the application of any import taxes or duties.	GOAL Ethiopia desired stock availability in Ethiopia for the specified electric vehicles and hybrid vehicles as per the specification. CIP incoterm is not acceptable. All prices must be in Ethiopian Birr (ETB) not USD or EURO, and a comprehensive and clear breakdown of prices must be shown as part of the financial offer.
2	We kindly request clarification regarding the tender issued by GOAL for the procurement of one 1 2025-Model Electric Vehicle and 1 Hybrid vehicle. While reviewing the bid technical specification document , we found certain sections that do not clearly match the current vehicles, which makes it difficult to prepare an accurate and fully compliant offer. Therefore, we respectfully ask GOAL Ethiopia to provide clarification on the ambiguous technical points so that we can proceed accordingly and submit a complete and responsive bid.	The request for clarification on ambiguous technical points is acknowledged. We have reviewed the specifications and noticed some errors, which have been amended . Please refer to the updated/amended technical specifications entitled: Annex 2 Technical Specification - Hybrid Minivan - Plugin Vehicle 2025 Model , available on the GOAL Tender page.
3	This is zerubabel from Motor and Engineering Company of Ethiopia (MOENCO) S.C., Please find attached our formal Request for Clarification on specification regarding the Invitation to Tender (ITT) for the Procurement and Supply of New Electric and Hybrid Vehicles (Ref: ADD-M25-41530 & ADD-YUN-43629). We appreciate your timely assistance in providing responses to the request for the inclusion of models that do not meet the technical specifications.	The request for clarification on ambiguous technical points is acknowledged. We have reviewed the specifications and noticed some errors, which have been amended . Please refer to the updated/amended technical specifications entitled: Annex 2 Technical Specification - Hybrid Minivan - Plugin Vehicle 2025 Model , available on the GOAL Tender page. These amended technical specifications may align with the models you have available.