



Clarifications for Tender reference:

RL-LGD-40834 – Framework Agreement for the Supply of Global Vehicles and Telematics

Clarifications issue Date: 10th October, 2025

#	Question	Answer
1	Would it be possible to amend the add-on page of Appendix 4 – Finance and Technical Offer so that it is more tailored to Lot 8 – Telematics? In particular, could the compatibility of each accessory be specified per tracking device rather than per vehicle?	The Add-on page of Appendix 4 is intended for vehicle-related Lots and should not be amended for Lot 8 – Telematics. Bidders may provide tailored details or compatibility information for tracking devices directly in the Lot 8 – Telematics tab of Appendix 4. Additional supporting details can be submitted on your letterhead or template, provided they are clearly referenced to Appendix 4.
2	With regard to Appendix 4 – Finance and Technical Offer, and in the context of submitting a response exclusively for Lot 8 – Telematics, should shipping costs be included for each tracking device and for each country? If so, should we indicate prices on an EXW or DAP basis?	For Lot 8 – Telematics, prices must be provided on a DAP (Delivered at Place) basis, as devices are likely to be shipped to vehicle suppliers for installation. Shipping costs should be included per tracking device and per country where applicable. Bidder may also include alternative pricing (e.g., EXW) for transparency, but bids will be evaluated primarily on a DAP basis.
3	If applicable, would it be acceptable to add an Excel page detailing shipping costs by tracker type and by country in order to improve readability?	Bidder may include an additional Excel sheet detailing shipping costs by tracker type and country to enhance readability, provided it is clearly referenced to Appendix 4.
4	As a telematics supplier responding exclusively to Lot 8, are we required to sign Appendix 3 – Country Emission Standards?	Appendix 3 (Country Emission Standards) applies only to vehicle-related Lots and is not required for bidders responding exclusively to Lot 8 – Telematics.
	Could you please clarify the procedure regarding Appendices 6 and 8 (FWA template and Terms and Conditions)? In the event that we wish to propose amendments, are we expected to sign and submit the documents along with our proposed amendments, or submit our proposed amendments without signing the documents, without this affecting the validity of our bid?	Bidders are required to sign and submit Appendices 6 and 8 to confirm acceptance as part of their bid. However, bidders may also propose amendments for consideration. Any such proposed amendments will be reviewed and, if necessary, discussed with GOAL's legal team during contract finalization with the successful bidder. Submission of proposed amendments will not affect the validity of a bid, provided that the signed appendices are included.



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	Please confirm if OEM authorisation must be provided only through a formal “Letter of Authorisation,” or if other forms of evidence will be accepted.	The purpose of the OEM authorisation requirement is to ensure that vehicles supplied under the Framework Agreement are fully backed by the manufacturer for warranty and after-sales support. While the standard evidence is a formal Letter of Authorisation, GOAL will also accept other manufacturer-issued certificates or formal declarations from the bidder which demonstrate authorisation to supply the manufacturer’s vehicles, provided they clearly give the same assurance of manufacturer recognition and support.
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