 **Appendix 2: Technical Questionnaire**

**Instructions for Bidders:**  
 Please complete the following questionnaire in full. Ensure that all responses are supported by appropriate documentation where applicable. Responses will be evaluated against the criteria set out in section 6 of the ITT document (ITT Ref: IRL-LGD-40834 Framework Agreement for the Supply of Global Vehicles and Telematics)

**General Information**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| |  |  |  | | --- | --- | --- | | 1. | Which LOTs are you bidding for? (Tick all that apply) | ☐ LOT 1 – Heavy duty 4x4 Hardtop Station Wagon  ☐ LOT 2 – Heavy Duty 4x4 Double Cab Pickup  ☐ LOT 3 – Heavy Duty 4x4 Single Cab Pickup  ☐ LOT 4 – Crossover or SUV Vehicle  ☐ LOT 5 – City Car  ☐ LOT 6 – Minibus  ☐ LOT 7 – Motorcycle  ☐ LOT 8 – Telematics (Basic or advanced or Both) | | 2. | Please specify if you are:  Manufacturer/Distributor/Agent |  | |

**LOT 1 – Heavy Duty 4X4 Hardtop Station Wagon - suitable for rough terrain and off-road humanitarian access.** Bidders are requested to propose vehicle(s) that are appropriate for the operating conditions, country contexts, and technical specifications outlined in Annex 1.

Confirm that the proposed vehicle(s) for LOT 1 meet all minimum specifications in Appendix 1 (e.g., drivetrain, ground clearance, torque, engine size, emissions).

YES NO   
**(If yes, please tick the name(s) of each country you are offering for LOT 1)**

Chad  Columbia  Ethiopia  Haiti  Honduras

Iraq  Niger  Sierre Leone  South Sudan  Sudan

Syria  Turkey  Uganda  Zimbabwe

|  |
| --- |
| **Vehicle Make, Model and Year of the vehicle proposed for LOT 1** |

Can you deliver the proposed vehicle model to each country you are offering under LOT 1?

YES NO

Does the vehicle model meet required minimum EURO emission level(s) for LOT 1 as outlined in Appendix 3 (Goal Country Emission Standards)

YES NO

|  |
| --- |
| **If not, then please mention the reason why:** |

|  |
| --- |
| If you are quoting for vehicles with a Euro 3 engine or higher, please provide details of your experience of providing these engine types to GOAL countries of operation, and the mitigation steps you would take to manage the impact of fuel quality on the engine? |

What is the warranty period for LOT 1

Years KMs  Both

|  |
| --- |
| **Please provide the additional details here:** |

Is a Global or Country specific warranty offered for LOT 1? (please tick as appropriate)

Global Warranty Country Specific

|  |
| --- |
| **(If it is a Country Specific warranty, please provide the details here by country** |

Are the vehicle(s) offered under LOT 1 available from existing stock (produced within the last 06 month)?  
 YES NO

|  |
| --- |
| **If not, then please provide production and delivery lead time for each country where you are offering bids for LOT 1** |

After the completion of tender process and notification of award, how soon can you deliver the first order of vehicles for LOT 1.

|  |
| --- |
| **Please specify:**   * Timeframe in calendar days from award notification to first delivery for each country? * Whether this applies globally or varies by country? * Any conditions or constraints (e.g. minimum order, restrictions, production? * Ex-Work (EXW) location(s) from where the vehicles will be dispatched / shipped? |

**LOT 2 – Heavy Duty 4X4 Pickup - double cab pickups with high ground clearance for mixed use logistics and personnel transport.** Bidders are requested to propose vehicles that are appropriate for the operating conditions, country contexts, and technical specifications outlined in Annex 1. Please ensure that each vehicle type is selected based on suitability for terrain, climate, and usage as described.

Confirm that the proposed vehicle(s) for LOT 2 meet all minimum specifications in Appendix 1 (e.g., drivetrain, ground clearance, torque, engine size, emissions).

YES NO   
**(If yes, please tick the name(s) of each country you are offering for LOT 2)**

Chad  Columbia  Ethiopia  Haiti  Honduras

Iraq  Niger  Sierre Leone  South Sudan  Sudan

Syria  Turkey  Uganda  Zimbabwe

|  |
| --- |
| **Vehicle Make, Model and Year of the vehicle proposed for LOT 2** |

Can you deliver the proposed vehicle model to each country you are offering under LOT 2?

YES NO

|  |
| --- |
| **If not, then please mention the reason why:** |

Does the vehicle model meet required minimum EURO emission level(s) for LOT 2 as outlined in Appendix 3 (Goal Country Emission Standards)

YES NO

|  |
| --- |
| **If not, then please mention the reason why:** |

|  |
| --- |
| If you are quoting for vehicles with a Euro 3 engine or higher, please provide details of your experience of providing these engine types to GOAL countries of operation, and the mitigation steps you would take to manage the impact of fuel quality on the engine? |

What is the warranty period for LOT 2

Years KMs  Both

|  |
| --- |
| **Please provide the additional details here:** |

Is a Global or Country specific warranty offered for LOT 2? (please tick as appropriate)

Global Warranty Country Specific

|  |
| --- |
| **(If it is a Country Specific warranty, please provide the details here by country** |

Are the vehicle(s) offered under LOT 2 available from existing stock (produced within the last 06 month)?  
 YES NO

|  |
| --- |
| **If not, then please provide production and delivery lead time for each country where you are offering bids for LOT 2** |

After the completion of tender process and notification of award, how soon can you deliver the first order of vehicles for LOT 2.

|  |
| --- |
| **Please specify:**   * Timeframe in calendar days from award notification to first delivery for each country? * Whether this applies globally or varies by country? * Any conditions or constraints (e.g. minimum order, restrictions, production? * Ex-Work (EXW) location(s) from where the vehicles will be dispatched / shipped? |

**LOT 3 – Heavy Duty 4X4 Single Cab Pickup** *Suitable for remote access and high-payload transportation.*Bidders are requested to propose vehicles that are appropriate for the operating conditions, country contexts, and technical specifications outlined in Annex 1. Please ensure that each vehicle type is selected based on suitability for terrain, climate, and usage as described.

Confirm that the proposed vehicle(s) for LOT 3 meet all minimum specifications in Appendix 1 (e.g., drivetrain, ground clearance, torque, engine size, emissions).

YES NO   
**(If yes, please tick the name(s) of each country you are offering for LOT 3)**

Chad  Columbia  Ethiopia  Haiti  Honduras

Iraq  Niger  Sierre Leone  South Sudan  Sudan

Syria  Turkey  Uganda  Zimbabwe

|  |
| --- |
| **Vehicle Make, Model and Year of the vehicle proposed for LOT 3** |

Can you deliver the proposed vehicle model to each country you are offering under LOT 3?

YES NO

|  |
| --- |
| **If not, then please mention the reason(s) why:** |

Does the vehicle model meet required minimum EURO emission level(s) for LOT 3 as outlined in Appendix 3 (Goal Country Emission Standards)

YES NO

|  |
| --- |
| **If not, then please mention the reason(s) why:** |

|  |
| --- |
| If you are quoting for vehicles with a Euro 3 engine or higher, please provide details of your experience of providing these engine types to GOAL countries of operation, and the mitigation steps you would take to manage the impact of fuel quality on the engine? |

What is the warranty period for LOT 3

Years KMs  Both

|  |
| --- |
| **Please provide the additional details here:** |

Is a Global or Country specific warranty offered for LOT 3? (please tick as appropriate)

Global Warranty Country Specific

|  |
| --- |
| **(If it is a Country Specific warranty, please provide the details here by country** |

Are the vehicle(s) offered under LOT 3 available from existing stock (produced within the last 06 month)?  
 YES NO

|  |
| --- |
| **If not, then please provide production and delivery lead time for each country where you are offering bids for LOT 3** |

After the completion of tender process and notification of award, how soon can you deliver the first order of vehicles for LOT 3.

**Please specify:**

|  |
| --- |
| * **Timeframe in calendar days from award notification to first delivery vehicle(s) under LOT 3 for each country?** * **Whether this applies globally or varies by country?** * **Any conditions or constraints (e.g. minimum order, restrictions, production?** * **Ex-Work (EXW) location(s) from where the vehicles will be dispatched / shipped?** |

**LOT 4 – Compact SUV/Crossover Vehicle - low emission vehicles for regional or urban transport.** Bidders are requested to propose vehicles that are appropriate for the operating conditions, country contexts, and technical specifications outlined in Annex 1. Please ensure that each vehicle type is selected based on suitability for terrain, climate, and usage as described.

Confirm that the proposed vehicle(s) for LOT 4 meet all minimum specifications in Appendix 1 (e.g., drivetrain, ground clearance, torque, engine size, emissions).

YES NO   
**(If yes, please tick the name(s) of each country you are offering for LOT 4)**

Chad  Columbia  Ethiopia  Haiti  Honduras

Iraq  Niger  Sierre Leone  South Sudan  Sudan

Syria  Turkey  Uganda  Zimbabwe

|  |
| --- |
| **Vehicle Make, Model and Year of the vehicle proposed for LOT 4** |

Can you deliver the proposed vehicle model to each country you are offering under LOT 4?

YES NO

|  |
| --- |
| **If not, then please mention the reason why:** |

Does the vehicle model meet required minimum EURO emission level(s) for LOT 4 as outlined in Appendix 3 (Goal Country Emission Standards)

YES NO

|  |
| --- |
| **If not, then please mention the reason why:** |

|  |
| --- |
| If you are quoting for vehicles with a Euro 3 engine or higher, please provide details of your experience of providing these engine types to GOAL countries of operation, and the mitigation steps you would take to manage the impact of fuel quality on the engine? |

What is the warranty period for LOT 4

Years KMs  Both

|  |
| --- |
| **Please provide the additional details here:** |

Is a Global or Country specific warranty offered for LOT 4? (please tick as appropriate)

Global Warranty Country Specific

|  |
| --- |
| **(If it is a Country Specific warranty, please provide the details here by country** |

Are the vehicle(s) offered under LOT 4 available from existing stock (produced within the last 06 month)?  
 YES NO

|  |
| --- |
| **If not, then please provide production and delivery lead time for each country where you are offering bids for LOT 4** |

After the completion of tender process and notification of award, how soon can you deliver the first order of vehicles for LOT 4.

|  |
| --- |
| **Please specify:**   * Timeframe in calendar days from award notification to first delivery for each country? * Whether this applies globally or varies by country? * Any conditions or constraints (e.g. minimum order, restrictions, production? * Ex-Work (EXW) location(s) from where the vehicles will be dispatched / shipped? |

**LOT 5 – City Car -** Suitable and economical for city use, which will be used primarily for personnel transport within urban areas**.** Bidders are requested to propose vehicles that are appropriate for the operating conditions, country contexts, and technical specifications outlined in Annex 1. Please ensure that each vehicle type is selected based on suitability for terrain, climate, and usage as described.

Confirm that the proposed vehicle(s) for LOT 5 meet all minimum specifications in Appendix 1 (e.g., drivetrain, ground clearance, torque, engine size, emissions).

YES NO   
**(If yes, please tick the name(s) of each country you are offering for LOT 5)**

Chad  Columbia  Ethiopia  Haiti  Honduras

Iraq  Niger  Sierre Leone  South Sudan  Sudan

Syria  Turkey  Uganda  Zimbabwe

|  |
| --- |
| **Vehicle Make, Model and Year of the vehicle proposed for LOT 5** |

Can you deliver the proposed vehicle model to each country you are offering under LOT 5?

YES NO

|  |
| --- |
| **If not, then please mention the reason why:** |

Does the vehicle model meet required minimum EURO emission level(s) for LOT 5 as outlined in Appendix 3 (Goal Country Emission Standards)

YES NO

|  |
| --- |
| **If not, then please mention the reason why:** |

|  |
| --- |
| If you are quoting for vehicles with a Euro 3 engine or higher, please provide details of your experience of providing these engine types to GOAL countries of operation, and the mitigation steps you would take to manage the impact of fuel quality on the engine? |

What is the warranty period for LOT 5

Years KMs  Both

|  |
| --- |
| **Please provide the additional details here:** |

Is a Global or Country specific warranty offered for LOT 5? (please tick as appropriate)

Global Warranty Country Specific

|  |
| --- |
| **(If it is a Country Specific warranty, please provide the details here by country** |

Are the vehicle(s) offered under LOT 5 available from existing stock (produced within the last 06 month)?  
 YES NO

|  |
| --- |
| **If not, then please provide production and delivery lead time for each country where you are offering bids for LOT 5** |

After the completion of tender process and notification of award, how soon can you deliver the first order of vehicles for LOT 5.

**Please specify:**

|  |
| --- |
| * Timeframe in calendar days from award notification to first delivery for each country? * Whether this applies globally or varies by country? * Any conditions or constraints (e.g. minimum order, restrictions, production? * Ex-Work (EXW) location(s) from where the vehicles will be dispatched / shipped? |

**LOT 6 – Minibus - reliable, low maintenance suitable for personnel transporting urban and semi-rural contexts.** Bidders are requested to propose vehicles that are appropriate for the operating conditions, country contexts, and technical specifications outlined in Annex 1. Please ensure that each vehicle type is selected based on suitability for terrain, climate, and usage as described.

Confirm that the proposed vehicle(s) for LOT 6 meet all minimum specifications in Appendix 1 (e.g., drivetrain, ground clearance, torque, engine size, emissions).

YES NO   
**(If yes, please tick the name(s) of each country you are offering for LOT 6)**

Chad  Columbia  Ethiopia  Haiti  Honduras

Iraq  Niger  Sierre Leone  South Sudan  Sudan

Syria  Turkey  Uganda  Zimbabwe

|  |
| --- |
| **Vehicle Make, Model and Year of the vehicle proposed for LOT 6** |

Can you deliver the proposed vehicle model to each country you are offering under LOT 6?

YES NO

|  |
| --- |
| **If not, then please mention the reason why:** |

Does the vehicle model meet required minimum EURO emission level(s) for LOT 6 as outlined in Appendix 3 (Goal Country Emission Standards)

YES NO

|  |
| --- |
| **If not, then please mention the reason why:** |

|  |
| --- |
| If you are quoting for vehicles with a Euro 3 engine or higher, please provide details of your experience of providing these engine types to GOAL countries of operation, and the mitigation steps you would take to manage the impact of fuel quality on the engine? |

What is the warranty period for LOT 6

Years KMs  Both

|  |
| --- |
| **Please provide the additional details here:** |

Is a Global or Country specific warranty offered for LOT 6? (please tick as appropriate)

Global Warranty Country Specific

|  |
| --- |
| **(If it is a Country Specific warranty, please provide the details here by country** |

Are the vehicle(s) offered under LOT 6 available from existing stock (produced within the last 06 month)?  
 YES NO

|  |
| --- |
| **If not, then please provide production and delivery lead time for each country where you are offering bids for LOT 6** |

After the completion of tender process and notification of award, how soon can you deliver the first order of vehicles for LOT 6.

|  |
| --- |
| **Please specify:**   * Timeframe in calendar days from award notification to first delivery for each country? * Whether this applies globally or varies by country? * Any conditions or constraints (e.g. minimum order, restrictions, production? * Ex-Work (EXW) location(s) from where the vehicles will be dispatched / shipped? |

**LOT 7 – Motorcycles - Reliable, low maintenance motorcycles transport in rural contexts.** Bidders are requested to propose motorcycles that are appropriate for the operating conditions, country contexts, and technical specifications outlined in Annex 1. Please ensure that each motorcycle type is selected based on suitability for terrain, climate, and usage as described.

Confirm that the proposed motorcycle (s) for LOT 7 meet all minimum specifications in Appendix 1 (e.g., drivetrain, ground clearance, torque, engine size, emissions).

YES NO   
**(If yes, please tick the name(s) of each country you are offering for LOT 7)**

Chad  Columbia  Ethiopia  Haiti  Honduras

Iraq  Niger  Sierre Leone  South Sudan  Sudan

Syria  Turkey  Uganda  Zimbabwe

|  |
| --- |
| **Vehicle Make, Model and Year of the motorcycle proposed for LOT 7** |

Can you deliver the proposed motorcycle model to each country you are offering under LOT 7?

YES NO

|  |
| --- |
| **If not, then please mention the reason why:** |

Does the motorcycle model meet required minimum EURO emission level(s) for LOT 7 as outlined in Appendix 3 (Goal Country Emission Standards)

YES NO

|  |
| --- |
| **If not, then please mention the reason why:** |

What is the warranty period for LOT 7

Years KMs  Both

|  |
| --- |
| **Please provide the additional details here:** |

Is a Global or Country specific warranty offered for LOT 7? (please tick as appropriate)

Global Warranty Country Specific

|  |
| --- |
| **(If it is a Country Specific warranty, please provide the details here by country** |

Are the motorcycle(s) offered under LOT 7 available from existing stock (produced within the last 06 month)?  
 YES NO

|  |
| --- |
| **If not, then please provide production and delivery lead time for each country where you are offering bids for LOT 7** |

After the completion of tender process and notification of award, how soon can you deliver the first order of motorcycles for LOT 7.

|  |
| --- |
| **Please specify:**   * Timeframe in calendar days from award notification to first delivery for each country? * Whether this applies globally or varies by country? * Any conditions or constraints (e.g. minimum order, restrictions, production? * Ex-Work (EXW) location(s) from where the motorcycles will be dispatched / shipped? |

**Vehicle Modifications/Conversions**

**Depending on the context, GOAL may require the inclusion of some fittings and fixtures for the vehicles. Please confirm your ability to supply and fit the following items in your workshop or dealership for the proposed vehicle(s). Exact requirements will always be confirmed at the point of order.**

|  |  |  |  |
| --- | --- | --- | --- |
| **#** | **Addition** | **Yes/No** | **Comments** |
| 1 | Roof Rack |  |  |
| 2 | Water Carriers |  |  |
| 3 | Fuel Carriers |  |  |
| 4 | Bull Bars |  |  |
| 5 | Winch |  |  |
| 6 | Sand Boards |  |  |
| 7 | Snorkels |  |  |
| 8 | Tow Bars |  |  |
| 9 | Side Steps |  |  |
| 10 | VHF Radio |  |  |
| 11 | UHF Radio |  |  |
| 12 | HF Radio |  |  |
| 13 | Satellite Phone |  |  |
| 14 | Emergency Power Pack |  |  |
| 15 | Ballistic Security Film |  |  |
| 16 | Telematics Tracking Devices |  |  |

**LOT 8 – Telematics -** Suitable for use across all vehicle types to enhance fleet tracking, safety, and data collection. Bidders are requested to propose systems that are appropriate for the operating conditions, country contexts, and technical specifications outlined in Annex 1. Please ensure that each system is selected based on compatibility, scalability, and usage requirements.

Please specify what type of solution you are offering:

|  |  |
| --- | --- |
| **Type of Tracking Unit** | **Is this Offered in your Bid?** |
| Celluar (GSM) Unit – wired into the vehicle | YES NO |
| Satcomms Unit - wired into the vehicle | YES NO |
| Hybrid Unit - wired into the vehicle | YES NO |
| Celluar (GSM) Unit – plugged into USB or 12v Cigarette Lighter Socket | YES NO |
| Fleet Management Software | YES NO |
| Driver App | YES NO |

|  |
| --- |
| **Brief description of the system(s) offered** |

Tick all GOAL countries where you can supply, install, and support your proposed system?

|  |  |  |  |
| --- | --- | --- | --- |
| **GOAL Country** | **Availability** | **GOAL Country** | **Availability** |
| **Chad** | YES NO | **Sierra Leone** | YES NO |
| **Colombia** | YES NO | **South Sudan** | YES NO |
| **Ethiopia** | YES NO | **Sudan** | YES NO |
| **Haiti** | YES NO | **Syria** | YES NO |
| **Honduras** | YES NO | **Turkey** | YES NO |
| **Iraq** | YES NO | **Uganda** | YES NO |
| **Niger** | YES NO | **Zimbabwe** | YES NO |

Confirm compatibility of you solution with each of the following:

4x4 hardtops Pickups

SUVs Minibuses

City car Motorcycles

Confirm functionality of your solution across each of our requirements which are further detailed in Appendix 1:

|  |  |  |  |
| --- | --- | --- | --- |
| **Functionality** | | **Included** | **Further Details** |
| **Access** | Web/Cloud Based | YES NO |  |
| Mobile Device Compatibility | YES NO |  |
| Fleet Manager Portal | YES NO |  |
| Driver App | YES NO |  |
| Low Bandwidth | YES NO |  |
| **Data Privacy** | Role based user profiles | YES NO |  |
| Multi entity access | YES NO |  |
| Data Encryption | YES NO |  |
| GDPR Compliance | YES NO |  |
| **Location Tracking** | Live Vehicle Locations | YES NO |  |
| Past Vehicle Locations | YES NO |  |
| Past Vehicle Journeys | YES NO |  |
| **Geofencing** | Custom Geofences | YES NO |  |
| Geofence Routing/Corridors | YES NO |  |
| Location Upload | YES NO |  |
| Geofence Reporting | YES NO |  |
| **Digital Logbook** | Digital Logbook of Journeys | YES NO |  |
| **Utilisation & Availability** | Utilisation Reporting | YES NO |  |
| Cost Allocation | YES NO |  |
| Availability Reporting | YES NO |  |
| Availability Reporting | YES NO |  |
| **Defect Logging and Repair** | Vehicle Daily Checks | YES NO |  |
| Defect Logging | YES NO |  |
| Recording of Repairs | YES NO |  |
| Preventative Maintenance | YES NO |  |
| **Fuel & Emissions Reporting** | Fuel Consumption | YES NO |  |
| Emissions Reporting | YES NO |  |
| Idling Reports | YES NO |  |
| Fuel Logs | YES NO |  |
| **Driver Behaviour Reporting** | Optional Driver ID | YES NO |  |
| Speeding Reporting | YES NO |  |
| Harsh Braking/Acceleration | YES NO |  |
| Harsh Cornering | YES NO |  |
| **Safety & Security** | Panic Button | YES NO |  |
| Remote Immobilisation | YES NO |  |
| **Journey Planning** | Transport Scheduling | YES NO |  |
| Vehicle Booking/Sharing | YES NO |  |

**Strategic Corporate Partnership**

GOAL see a unique opportunity to build a long-term relationship with the successful supplier(s), working collaboratively for mutual benefit across several key areas. We have outlined a vision for this concept within Appendix 5 - GOAL Strategic Partnership Opportunity. Please describe how you can support GOAL in the following areas:

|  |
| --- |
| **Technical support** (e.g.: Driver Training, Technician Training, enhanced Warranties, eLearning courses) |

|  |
| --- |
| **Innovation** support (e.g.: Fuel-efficient engine options, Electric or Hybrid options, technical advice on environmental improvements) |

|  |
| --- |
| **Fundraising support** (e.g.: Support to fundraising campaigns, Employee/Customer donation drives, Staff payroll giving, Donation of goods/services) |

|  |
| --- |
| **Brand association** (e.g.: Joint PR & social media, cause related marketing campaigns, promotion of GOAL at public events, creative content) |

### **Declaration Statements**

As part of our submission to this Invitation to Tender, we hereby confirm the following:

1. **Compliance with Specifications**  
    We confirm that all vehicles offered in this tender fully comply with the minimum technical specifications outlined in the tender documentation.
2. **Suitability for GOAL Countries**  
    We confirm that the vehicles proposed are suitable for operation in GOAL programme countries, including in remote, rural, and humanitarian access settings, and are capable of operating effectively under relevant environmental and road conditions.
3. **New and Recently Manufactured Vehicles**  
    We confirm that all vehicles proposed in this tender are brand new and were manufactured within the past six (6) months from the date of tender submission.
4. **Spare Parts Availability**  
    We confirm that spare parts will be made available for a minimum period of one (1) year after receipt of the vehicles by GOAL.
5. **Warranty Coverage**  
    We confirm that all vehicles will be covered by a manufacturer’s warranty of at least 100,000 kilometres or two (2) years, whichever comes first. The warranty will cover defects in materials and workmanship under normal use.
6. **After Sales Support**  
    We confirm that appropriate after sales support, including technical assistance and servicing, will be provided either directly or through authorised service partners in countries where GOAL operates.
7. **Regulatory Compliance**  
    We confirm that all vehicles comply with relevant emissions standards, safety regulations, and import requirements applicable in GOAL programme countries.
8. **Authenticity and Accuracy**  
    We confirm that all information provided in this tender response is accurate, complete, and truthful, and we understand that any false declaration may result in disqualification.

|  |  |  |  |
| --- | --- | --- | --- |
| Signed: |  | | |
| Print name: |  | Position: |  |
| Company Name: |  | Date: |  |
| Address: |  | | |